

Operational Decision Record

Publication Date 16 December 2022	Decision Reference Number 4794
Decision Title - Provision of Personal Training Services	
Revenue or Capital Spend? None	
Department – Sport and Leisure Services	
Contact Officer (Name, job title, and contact details)	
Andrew Miller – General Manager andrew.miller@nottinghamcity.gov.uk	
Decision Taken	
<p>To work in partnership with an external provider for the provision of personal training services for customers within the gym environments in our Leisure Centres working on a profit share agreement with the company.</p> <p>To test the market through a procurement process and work in partnership with a profit share to deliver a PT service.</p>	
Reasons for Decision and Background Information	
<p>In the last few months, since returning from Covid there has been an increase in customer comments through feedback asking for additional support to help with their fitness routines.</p> <p>Offering a PT service through an external company will provide a professional service to customers, without any additional budget cost to the council, along with the opportunity of a small amount of additional income for any surplus profit share through the partnership.</p>	

This will offer our Residents a specialised service to help support them further with their Health and Fitness.

Improved retention and improved length of stay has been demonstrated through industry reports when having a PT service on offer to members as an option, which would be positive for retaining business income.

Other Options Considered and why these were rejected

- Contained in exempt appendix

Reasons why this decision is classified as operational

The anticipated income generated from the procurement route advised means it is within the decision threshold for officer level.

There is no expenditure to the Council as part of the decision and requires no budget allocation.

Additional Information

You should consider:

- obtaining and recording advice if necessary from legal, finance or other colleagues
- informing relevant ward councillors if a decision particularly affects their ward
- whether an EIA, DPIA, Carbon Impact assessment or consultation exercise is required for this decision
- for capital spend, confirmation that the decision has been through the appropriate capital approval processes
- referring to any related previous decisions
- risks of the decision and any mitigation of those risks
- if the decision is approving capital spend, please include confirmation that the Chief Finance Officer has agreed to it.

Decision Maker (Name and Job Title)

Frank Jordan – Corporate Director Resident Services

Scheme of Delegation Reference Number

Date Decision Taken